Information for the Applicants about First Round of Departmental Admission Test.

**Total Time: 150 minutes**

(Pass 50% in aggregate subject to 40% in each of three subsections)

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**Sample question pattern: Integrated Governance**

Please circle the best correct response.

1. **The Constitution of India was enacted by a constituent Assembly set up**
   a. Under the cabinet mission plan (1946)
   b. Under the Indian independence Act (1947)
   c. Through a resolution of the provisional government
   d. By the Indian congress

2. **The constituent Assembly elected as its permanent Chairman**
   a. Rajendra Prasad   b. Jawaharlal Nehru
   c. B.R. Ambedkar    d. K.N. Munshi

3. **Who acted as Chairman of the drafting committee of the constituent Assembly?**
   a. Jawaharlal Nehru  b. B.R. Ambedkar
   c. Rajendra Prasad   d. C.R. Gopalchari

4. **The constitution of India contains**
   a. 295 Articles  b. Over 400 Articles
   c. 259 Articles  d. 301 Articles

5. **The constitution on India contains**
   a. 9 Schedules   b. 8 Schedules
   c. 12 Schedules  d. 10 Schedules

6. **The parliamentary system of government in India is best on the pattern of parliamentary government in**
   a. Great Britain  b. France
   c. USA  d. Canada

7. **The constitution of India describes India as**
   a. A union of states  b. Quasi-federal
   c. A federation of states and union territories  d. A unitary state

8. **The constitution declares India a secular state. This means that**
   a. Religious worship is not allowed the state regards religion as a
b. religious are patronized by the state
c. private affair of the citizen and does
d. none of these

9. The preamble to the constitution declares India
   a. A Sovereign Democratic Republic
   b. A Socialist Democratic Republic
   c. A Sovereign Socialist Secular Democratic Republic
   d. None of these

10. Who can recommend abolition or creation of Legislative council in a state?
    a. The state council of ministers
    b. Legislative Assembly of the state
    c. Governor of the state
    d. Advocate General of the state

Sample question pattern: Integrated Management

Please circle the best correct response.

1. Which one of the following becomes a creative factor in production?
   a. Land
   b. Capital
   c. Consumers
   d. Human Resources

2. Shareholder “wealth” in a firm is represented by
   a. The number of people employed in the firm.
   b. The book value of the firm’s assets less the book value of its liabilities.
   c. The amount of salary paid to its employees.
   d. The market price per share of the firm’s common stock.

3. Sumit Khanna is a marketing manager faced with planning marketing strategies during times of inflation. He should be aware that inflation causes consumers to
   a. Purchase more goods and services to support their psychological wellbeing such as counseling and stress management training
   b. Decrease their brand loyalty to products they have traditionally used
   c. Buy in small quantities until inflation is over
   d. Consume more meals away from home

4. People cast in the role of contributors to production are called
   a. Capitalist
   b. Land owners
   c. Human Resources
   d. Consumers

5. The long run objective of financial management is to
   a. Maximize earnings per share
   b. Maximize the value of the firms’ common stock
   c. Maximize return on investment
   d. Maximize market share

6. When Steve goes to the grocery store every other week, he buys the same brands of coffee milk cereal and dog food. This type of buying behavior is called
   a. Routine response behavior
   b. Extensive decision making
7. BCG in BCG matrix stands for
a. Boston Chalmette group
b. British Consulting group
c. Boston corporate group
d. Boston Consulting group

8. Demand for human resources and management is created by
a. Expansion of industry
b. Shortage of labor
c. Abundance of capital
d. Consumer preferences

9. Which of the following is not part of the micro environment?
a. Technology
b. Shareholder
c. Competitors
d. Publics

10. Human Resource Management function does not involve:
a. Recruitment
b. Selection
c. Cost control
d. Training

Sample question pattern: Agribusiness Management

Please circle the best correct response.

1. The price of corn has just rise sharply. The price of chicken has gone up. This cause
a. A change in supply
b. A change in demand
c. A change in quantity demanded
d. More than one but not all of the above

2. Over the past thirty year the share of the consumers’ income that is spent on food has
a. Gone down because farmers have become less efficient
b. Gone up because farmers have become less efficient
c. Gone down because the average consumers income has risen faster than food prices
d. Gone up because farmers have become more efficient

3. A producer of a differentiate product
a. Most keep his price low or a new competitor may appear
b. Can raise the price easily because the consumer does not care about the price
c. Can easily enter a new market because the product is well known
d. Must decide how to position the product because the products image is important to the consumer

4. Consumers
a. Would gladly pay more if they understood the plight of the farmer
b. Are the ultimate driver of the food system
   Are extremely knowledgeable about price in the super market
d. Are always looking for the lowest prices
5. Grocery store chains across the nation have been merging lately because
   a. The potential to save money on advertising will so great
   b. The consumer loyalty in market is readily translated to another market
   c. The potential market power on the buying side will lower their cost of merchandise
   d. The bigger farm can support a large bakery plant to supply the bread for their stores across the country

6. Restaurants
   a. Most compete for business with low prices because that is what customers value the most
   b. Try to keep the interest affordable and make their money on drinks, desserts and similar items
   c. Have low overhead per table because they are busy for so many hours each days
   d. Tend to stay in business for a long time because of the high customer loyalty

7. Food companies are trying to sell more products overseas because
   a. The growth potential of the domestic market is small
   b. Overseas customers are not getting what they need from their local suppliers
   c. Other countries are encouraging the food companies to enter their market
   d. The ethnic food crazy in America is teaching the companies how to sell foreign foods

8. Suppose Canada puts a tariff on imports on American chicken. This tariff would
   a. Benefit American consumers
   b. Hurt Canadian poultry producers
   c. Benefit American poultry producers
   d. None of the above

9. The supply curve for tomatoes
   a. Slopes upward because higher process induce farmers to produce more
   b. Is a reflection of the cost structure of tomato farmers
   c. Is more elastic if the time period is longer
   d. All of the above

10. Which of the following would cause a change in the demand for potatoes?
    a. An large crop of potatoes
    b. A reduction in the price of fertilizer
    c. A change in the price of potatoes
    d. A change in per capita income

Sample question pattern: Research Methodology Aptitude

1. Which of the following is not an essential element of report writing?
   a. Research Methodology
   b. Reference
   c. Conclusion
   d. None of these

2. Testing hypothesis is a.
   a. Inferential statistics
   b. Descriptive statistics
   c. Data preparation
   d. Data analysis
3. Which one of these is not a cardinal measurement?
   a. Quality of rice
   b. Quantity of rice
   c. Quantity of oil
   d. Number of blind in a city

4. What is the propose of doing research?
   a. To identify problem
   b. To find the solution
   c. Both a and b
   d. None of these

5. Which method can be applicable for collecting qualitative data?
   a. Artifacts
   b. People
   c. Media products (Textual, Visual and sensory)
   d. All of these

6. Which of the following is non-probability sampling?
   a. Snowball
   b. Random
   c. Cluster
   d. Stratified

7. In group interview there are
   a. One interviewer and one interviewee
   b. More than one interviewer and one interviewee
   c. One interviewer and more than one interviewee
   d. More than one interviewer and more than one interviewee

8. Which of the following are associated with behaviors observation?
   a. Non-verbal analysis
   b. Linguistic analysis
   c. Spatial analysis
   d. All of these

9. An operational definition is
   a. One that bears no relation to the underlying concept
   b. An abstract, theoretical definition of a concept
   c. A definition of a concept in terms of specific, empirical measures
   d. One that refers to opera singers and their work

10. The importance of measurement in quantitative research is that
    a. It allows us to delineate fine difference between people or cases
    b. It provides a consistent device or yardstick
    c. It allows precise estimates of the degree of relationship between concepts
    d. All of the above.

Note: Applicant may go through UGC-NET question and answer key pattern.