

## SR I SR I UNIVERSITY

## APPLICATIONS ARE INVITED FOR THE POST OF MANAGER/ SENIOR MANAGER (PROJECTS & OUTREACH)

SSU invites applications for the post of **Manager/ Senior Manager (Projects & Outreach) at OOP** as per the details given below:

**Essential Qualifications:** - MBA (Marketing) is preferred. Additional qualification Ph.D. (Marketing) is desirable.

**Experience: 08 Years - 15 Years** experience in Business Development role.

## **Desirable Skills Required:**

Should have exposure in corporate business development skill with different ministries of Govt. of India and corporates or industries. Should have excellent Written & Verbal Communication skill. Well versed with documentation work through e-file/physical mode including its related software (MS Office, Photo Shope, Adobe, Canva).

**Job Description:** Exploration of projects from different ministries of Govt. Of India, corporates or industries. Concept note and proposal development, Presentation at prospective clients, Client co-ordination before and after the project, Client relationship management, Open to travel for client meetings. Exhibits managerial skills in supervising juniors on their assigned task and ensure proper execution and implementation of task operation. Build and maintain good relation with the staffs in the department and other departments. Ensure teamwork and deliver work within TAT.

Salary and Eligibility Criteria: Best as per the market.

**Nature of appointment:** The appointment is regular in nature with a one-year probation. The candidate will be regularized based on performance at the end of probation.